

Community Benefits Activity Report

BEEBE HEALTHCARE FY2025



Beebe Healthcare serves the Sussex County community with a 210-licensed bed medical center located in beautiful, historic Lewes, Delaware and convenient outpatient locations positioned throughout the county. Collectively, across all locations and care platforms, our clinicians are devoted to providing quality-centric, comprehensive care for people who live in, work in, and visit Sussex County. Since its founding in 1916, the healthcare system has progressively transformed, earning a reputation as an organization that is committed to understanding and responding to the evolving and increasing healthcare needs of local people.

Each year, Beebe produces and distributes this report, which is required by law in accordance with Title 16, Chapter 93A of the Delaware Code. It gives us an opportunity to share information with our patients, community members, local leaders and stakeholders, partners, and philanthropic supporters, with focus on the progress we are making to address Sussex County’s most pressing healthcare issues.

Many of these priorities are identified through our Community Health Needs Assessment (CHNA), which is conducted every three years and provides guidance that shapes our strategic priorities and the formation of new programs and services in line with what our community needs the most. At the heart of it all remains our focus on creating an equitable continuum of care for all, with increased support and connection to resources for patients who rely on us for care.

Beebe remains intently focused on our mission of encouraging healthy living, preventing illness, and restoring optimal health within our community. We take our commitment to serving as the local healthcare provider of choice very seriously, and are grateful for your trust, support, and partnership. Beebe also has a dedicated Population Health Advisory Council, which is a board of directors-run council that focuses on the CHNA and community needs to ensure the well-being of Sussex County. Making community health at the forefront of Beebe’s strategic initiatives from the board room and cascading throughout the organization.

TABLE OF CONTENTS

Executive
Summary
p. 2

Community
Needs Health
Assessment
p. 3-5

Provider
Availability
Gaps
p. 6-8

Unmet and
Identified
Community
Health Needs
p. 9

Efforts to
Track and
Reduce Health
Disparities
p. 10

Community-
Benefit Activity
Costs
p. 11

List of
Community-
Based
Organizations
Funded, with
Amounts
p. 12-13

An aerial photograph of a busy beach. The top half shows a sandy area densely packed with people and numerous colorful beach umbrellas, mostly in shades of blue, green, and red. The bottom half shows the ocean with waves breaking onto the shore, and many people swimming and wading in the water. A large, semi-transparent red banner is overlaid on the top right, containing the text 'COMMUNITY HEALTH NEEDS' in white, bold, sans-serif capital letters.

COMMUNITY HEALTH NEEDS

Community Outreach Fast Facts

Timeline: July 2024-June 2025

FOOD RX PROGRAM:
4 cohorts participating



CPR TRAINING:
22 classes

259
community members trained



SELF-MANAGEMENT PROGRAM:
(free wellness workshops)

2 classes
graduated for Chronic Disease and Self-Management programs



HEALTH SCREENINGS:

3,270



MONTHLY FOOD PROGRAM:
served approximately

50 families

a month, with 596 non-perishable food boxes distributed



FLU VACCINES:

2,368
vaccines given in 55 Clinics.



LUNG CANCER SCREENINGS:

68



NATIONAL DIABETES PREVENTION PROGRAM:

2 cohorts initiated in FY25



COMMUNITY HEALTH NEEDS ASSESSMENT

As a nonprofit health system, Beebe Healthcare conducts a Community Health Needs Assessment (CHNA) every three years to identify evolving health priorities in Sussex County. This is accomplished by engaging our community members, leaders, and partners through surveys, interviews, and focus group discussions. Our findings help Beebe craft solutions tailored to what our communities need—by listening to those we serve and developing focused and intentional action plans. We deeply believe in the importance of this work.

Our most recent CHNA was conducted in Fall 2024. Guided by IRS requirements under the Affordable Care Act, the assessment aimed to identify key health challenges, highlight service gaps, and inform future community health planning efforts. It provided a comprehensive picture of health in the region and direction on health issues warranting the most immediate and focused attention. The process identified and reinforced three top priorities for the region:

- + Chronic conditions such as diabetes, heart disease, hypertension, and obesity
- + Behavioral health, encompassing mental health and substance use
- + Cancer, with a specific focus on education, screening, and navigation.

To address these pressing needs, throughout Fiscal Year 2025, Beebe worked to implement targeted interventions and collaborative strategies to improve health outcomes and ensure access to care across the region.

LIST OF ACTIVITIES ADDRESSING CHNA'S UNMET NEEDS

MANAGING CHRONIC CONDITIONS

The CHNA identifies diabetes, heart disease, hypertension, and obesity as core chronic health issues impacting a significant portion of the population in Sussex County. Chronic diseases are a leading healthcare concern because of their prevalence across multiple age cohorts, particularly among individuals age 50 and older. This demographic experiences a greater incidence of chronic conditions, often dealing with comorbidities that exacerbate health risks and increase healthcare utilization. As people age, physiological changes, lifestyle factors, and genetic predispositions contribute to the persistence and progression of these diseases, making them a central focus for prevention and intervention efforts.

The impact of chronic conditions extends beyond individual health, they influence healthcare costs, workforce stability, and the overall well-being of the community. Studies indicate that managing chronic diseases in older populations requires comprehensive care strategies, including early detection, lifestyle modifications, and access to specialized treatment. Prioritizing chronic disease management ensures that healthcare resources are allocated efficiently, addressing the most pressing needs within the population and promoting healthier aging across the community.

RECOGNIZING BEHAVIORAL HEALTH NEEDS

Behavioral health remains a crucial focus, addressing the ever-present needs related to mental health and substance use disorders. Rural communities often face significant barriers to accessing behavioral health services, due to clinician shortages, stigma, and financial limitations, which can exacerbate

untreated conditions. Mental health challenges and substance use disorders impact individuals across socioeconomic backgrounds, meaning that residents throughout the county may struggle to find adequate care. By prioritizing behavioral health, Beebe aims to bridge gaps, ensure equitable access to care, and promote the overall well-being of the community. Addressing these needs holistically strengthens Beebe's mission, reduces emergency department visits, and stimulates long-term health improvements for residents of all backgrounds.

BUILDING AWARENESS ABOUT CANCER CARE PATHWAYS

Cancer prevention, education, and patient navigation are also highlighted with focus on the critical importance of early detection to improve treatment outcomes and cultivate collaborative solutions that empower individuals while promoting lasting community wellness. Rural communities often face challenges in accessing cancer care due to limited healthcare resources, financial barriers, and geographic isolation. Meanwhile, even in more developed coastal areas, individuals may struggle to navigate complex treatment options or access timely preventive services. By prioritizing cancer-focused initiatives, our community-based hospital can reduce the burden of late-stage diagnoses, empower residents with knowledge, and create pathways to comprehensive care that improve outcomes for all. Strengthening these efforts aligns with Beebe's mission to provide equitable healthcare and address a leading cause of mortality in the region.

You can learn more about Beebe's CHNA and the action it has inspired across Sussex County by reading the full report, accessible by scanning the QR code to the right or by visiting beebehealthcare.org/about/reports – and then clicking “Community Health Needs Assessment 2025.”





PROVIDER AVAILABILITY GAPS

BRINGING CLINICIANS TO SUSSEX COUNTY

As the population of Sussex County continues to grow, so does the need for comprehensive, quality-centric healthcare services at the local level. Beebe Healthcare has made it a top priority to continuously recruit and retain clinicians who are trained to provide the latest, most modern approaches to care delivery, to assure the needs of its patients can be met. In tandem, the organization has built programs and partnerships that center around the advancement of present day and future healthcare by giving physicians, nurses, and advanced practice clinicians new reasons to choose Beebe – and Sussex County – as their home.

POSITIONING BEEBE AS A PREMIER DESTINATION FOR MEDICAL EDUCATION AND TRAINING

Launched four years ago with the goal of building a comprehensive and respected training environment for new physicians, Beebe’s Graduate Medical Education programs have grown well beyond their initial scope. In addition to bringing academic medicine to the region, the programs have increased access to care by expanding specialty services and physician capacity. The long-term impact of medical education and training at Beebe is significant. On average, 50 percent of medical residents choose to remain in the communities where they train, long-term. This creates a powerful system of continuity in care for those we serve, and who will ultimately depend on our clinicians over the course of their lifetimes.

“We are committed to developing the next generation of physicians who will help shape the future of healthcare,” said Jeffrey Hawtof, MD, FAAFP, Director of Medical Education at Beebe. “By investing in graduate medical education, we are strengthening our workforce, improving access to care, and supporting the long-term health of our community.”

In 2025, Beebe welcomed its **third** class of Family Medicine residents. By cultivating competent, culturally diverse, and compassionate learners, the hospital is building a pipeline of physicians who can facilitate up to 7,000 additional primary care appointments each year. This translates to increased access to timely care for patients with a wide range of medical issues and needs.

Building on the success of the Family Medicine Residency, in 2025 Beebe also continued planning for the introduction of additional residency programs, to launch in 2026 and 2027;

a Pharmacy Residency, which will accept two new residents starting in 2026, a Transitional Year Residency which will welcome eight residents in 2026, and an Internal Medicine Residency that is slated to get its start in 2027. Each residency program is designed to optimize clinical excellence, leadership development, and workforce growth across the health system.

“With every new program, we will be strengthening Beebe’s ability to care for patients today while building a strong physician pipeline for the future,” said Marisa Conti, DO, FACOI, Founding Program Director for the Transitional Year Residency.

ELEVATING CARE SOPHISTICATION THROUGH CLINICAL PARTNERSHIPS

NEMOURS CHILDREN’S HEALTH

In 2025, Beebe continued its long-standing partnership with a **Nemours Children’s Health**, with focus on optimized care for infants, children, and adolescents who reside in Sussex County. Through this relationship, pediatric hospitalists from Nemours work at Beebe to provide:

- Care for moms and babies during high-risk deliveries, in collaboration with Beebe’s dedicated neonatal nurse practitioners
- Care for infants in the Newborn Nursery
- Care for patients on Beebe’s inpatient pediatric unit
- Consultative services in Beebe’s Emergency Department, 24/7

Consistently ranked among the nation’s best children’s hospitals by U.S. News & World Report, **Nemours Children’s Health** is one of the largest integrated pediatric health systems in the country, with two state-of-the-art children’s hospitals in addition to outpatient locations in Delaware, New Jersey, Pennsylvania, and Florida.

“Beebe is growing with this community, and as more families make Sussex their home, our partnership with Nemours ensures the highest quality pediatric care,” said Dr. Tam. “As a pediatrician myself, it has been personally fulfilling to work with our colleagues from Nemours to deliver the highest level of quality care for our community’s youngest patients.”

ELEVATING CARE SOPHISTICATION THROUGH CLINICAL PARTNERSHIPS

THOMAS JEFFERSON NEUROSCIENCE NETWORK

A member of the **Thomas Jefferson Neuroscience Network** since 2016, Beebe has continuously and progressively expanded its stroke, neurosurgical, and neurology capabilities, incorporating the benefits of telemedicine while leveraging access to world-renowned specialists to care for local patients. This collaborative approach ensures that patients receive timely evaluations and treatments, significantly improving their chances of recovery.

The technology used to facilitate this collaboration is the Jefferson Expert Teleconsulting (JET) robot. It connects Beebe’s Emergency Department team with an on-call stroke neurologist from Jefferson for a conversation between providers, the patient, and family members. The neurologist can also conduct an examination and review test results using videoconference technology, so that plan of care decisions can be made and implemented quickly. In the most critical situations, patients can be transferred to Jefferson for care. In these cases, patients

are transported via helicopter with an average transit time of just 38 minutes.

In 2025, Beebe welcomed Punit Pandya, DO, a fellowship-trained spine neurosurgeon who joined Beebe Healthcare in collaboration with **Jefferson Health**. He focuses on a range of cervical and lumbar procedures, including anterior and posterior approaches for decompression, fusion, and motion preservation. Over time, Dr. Pandya’s scope will expand to include craniotomies for emergent decompression, management of elevated intracranial pressure, cerebrospinal fluid diversion, and other intracranial pathologies.

“By furthering our collaboration with **Jefferson Health**, we are supporting the growth of essential services like neurosurgery right here in Sussex County,” said David A. Tam, MD, MBA, CPHE, FACHE, President & CEO, Beebe Healthcare. “These efforts not only address the needs of our patients and community but also drive revenue and surgical growth for Beebe.”

PATIENT PERSPECTIVE-

THOMAS JEFFERSON NEUROSCIENCE NETWORK

Barbara Kipp was experiencing sudden, intense bladder and bowel trouble. She went to the Emergency Department at Beebe and underwent an MRI, which showed a herniated disk was putting pressure on the nerve roots at the bottom of her spinal cord, and confirmed her diagnosis: Cauda Equina Syndrome. Fortunately, Dr. Pandya was available to step in quickly to perform the specific surgical procedure Barbara required. The five-hour operation was successful and resulted in immediate resolution of her bladder and bowel problems.

“Dr. Pandya explained the problem as well as what he was going to do about it, in great detail,” said Barbara, age 80. “He made me feel confident that I could feel better with the right treatment. And he was right. I continued to get better each day once I got through the surgery.”

*Barbara’s story exemplifies the importance of Beebe’s partnership with **Jefferson Health**, and the level of advanced care it delivers in Sussex County.*



ADDRESSING UNMET AND IDENTIFIED COMMUNITY HEALTH NEEDS



Beebe’s Population Health Department facilitates a series of community-based programs and services that aim to reduce care disparities, address social determinants of health, minimize hospital re-admissions, and promote equitable access to care for all. It delivers non-traditional models of healthcare with focus on education, outreach, self-management of chronic diseases, and connectivity to wraparound services and resources – in communities that are underserved. Our team meets people where they are and is dedicated to helping the most vulnerable citizens get healthy and stay health. Priority programs and services include:

TRANSITIONAL CARE COORDINATION PROGRAM

Helps patients optimize transitions of care between different healthcare settings or from a healthcare facility to home

LONGITUDINAL CARE COORDINATION PROGRAM

Assists patients with managing their care and navigating interactions with healthcare providers over an extended period of time

FOOD PROGRAMS

Provides for nutritious food for those living with food insecurities in partnership with the Food Bank of Delaware, Epworth Church, and Jewish Seaside Community

NARCAN POINTS OF DISTRIBUTION PROGRAM

Supplies overdose education, resources, and free opioid rescue kits in partnership with the Delaware Division of Public Health and the Community Response Team

ONGOING HEALTH SCREENINGS

Free blood pressure, blood glucose, cholesterol, bone density, body mass index, and various cancer screenings, offered throughout the year

HEALTHY HEART AMBASSADOR PROGRAM

Coaching and self-management resources to guide people with high blood pressure on ways to reduce their risk for heart disease, offered in partnership with the *Division of Public Health and the American Heart Association*

CHRONIC DISEASE SELF-MANAGEMENT PROGRAM

Helps people set goals and build action plans to manage ongoing

health issues, offered in partnership with the Division of Public Health

COMMUNITY FLU VACCINE CLINICS

Various events scheduled to provide no-cost flu shots to thousands of members of the community

NATIONAL DIABETES PREVENTION PROGRAM & DIABETES EDUCATION

Evidence-based education aimed at reducing complications and illnesses associated with diabetes

COMMUNITY HEALTH WORKER PROGRAM

Creating connection between members of the community and health/social services teams, to improve access to services and quality and cultural competencies of healthcare delivery

“BEWELL” PROGRAM

Individualized and group-based coaching with a focus on the benefits of healthy food and regular physical activity, with exercise classes available to Beebe team members

FRIENDS & FAMILY CPR COURSES

Teaches adults the following: hands-only CPR, adult CPR with breaths, child CPR with breaths, adult and child AED use, infant CPR, and mild and severe airway block for people of all ages, using the American Heart Association’s “practice while watching” technique

MOBILE HEALTH CLINIC

Brings healthcare into underserved communities, with a focus on care for patients with substance use disorders and in need of harm prevention resources

EFFORTS TO TRACK AND REDUCE HEALTH DISPARITIES



In line with Beebe’s commitment to creating an equitable continuum of care for all, throughout the year, our Population Health and Community Outreach teams work to identify, track, and reduce health disparities. We strive to better understand how cultural, geographical, and lifestyle differences impact the health of our community, so that we can build and deploy valuable programs and resources to improve the health of our community. Our ultimate goal is to close the gap in health outcomes amongst diverse patient populations. We are achieving this through:

DATA COLLECTION

We collect and analyze patient demographic data (race, ethnicity, language, insurance coverage) to monitor disparities and the impact they have on healthcare access and outcomes.

TARGETED OUTREACH

We provide health screenings and education in specific areas of Sussex County determined to be at higher risk for chronic disease, and where lack of health insurance is most prevalent.

COLLABORATIVE PARTNERSHIPS

We collaborate with local organizations who, like us, are working to address social determinants of health –

offering services to reduce food insecurities and reduce transportation barriers.

CULTURAL COMPETENCY TRAINING

Members of our team receive continuous training in cultural competency and health equity, with a goal to better serve diverse populations.

PROGRAM EVALUATION AND ADJUSTMENT

We evaluate the impact of our community benefit programs that aim to reduce health disparities. As needed, we adjust our strategies based on these evaluations, which account for insights gained through data collection and community feedback processes.

PROGRAM SPOTLIGHT: MOBILE HEALTH SERVICES

Beebe Healthcare’s *Mobile Health Fleet* was unveiled in 2025. It includes two Sprinter vans and a 28-foot Winnebago, to complement the existing Community Mobile Health Clinic that has positioned healthcare providers in neighborhoods where care is needed the most, in recent years. The fleet was expanded with a vision to meet people where they are, reduce barriers to care, and create healthier communities through expanded access to care. It integrates primary care, behavioral health, harm reduction resources, and health education.

The introduction of the Mobile Health Fleet was made possible through grants totaling more than \$3 million in Congressionally Directed Spending. The grants reflect an investment in healthcare improvement across the state, with focus on the availability of services in rural communities and the delivery of affordable, accessible care for all Delawareans.

COMMUNITY BENEFIT ACTIVITY COSTS

The following table summarizes the cost to Beebe Healthcare for major community benefit activities during Fiscal Year 2025:

COMMUNITY BENEFIT COST	
Charity Care (at cost)	\$1,467,497.00
Bad Debt (at cost)	\$9,095,436.00
Total Cost of Community Benefit	\$10,562,934.00
GOVERNMENT-SPONSORED HEALTHCARE	
Medicare	\$124,007,657.00
Medicaid	\$895,301.00
Total Net Expense	\$124,902,957.00
COMMUNITY BENEFIT PROGRAM (NET LOSS)	
Health Promotion and Wellness Programs	\$1,033,846.00
Behavioral Health Services	\$353,723.00
Sexual Assault Nurse Examiner Programs	\$205,211.00
Oncology Research Program	\$242,924.00
Interpreter Services	\$704,140.00
Physician Services Recruitment	\$804,860.00
Physician Practice Guarantees	\$13,990,930.00
Workforce Development with Educational Institutions	\$2,648,758.00
Sponsorships	\$331,702.00
Subtotal Community Benefits	\$20,316,095.00
Beebe Medical Group	\$50,536,085.00
Total Cost of Community Benefit Program	\$70,852,180.00
TOTAL COMMUNITY BENEFIT	\$206,381,071.00

COMMUNITY-BASED ORGANIZATION FUNDING



COMMUNITY-BASED ORGANIZATION FUNDING

In Fiscal Year 2025, Beebe Healthcare provided financial and in-kind support to the following community-based organizations:

ORGANIZATION NAME	TOTAL AMOUNT				
Ache Of Greater Philadelphia	\$500.00	Delaware Diabetes Coalition	\$1,200.00	Lutheran Church Of Our Savior	\$1,000.00
AIDS Delaware, Inc.	\$2,500.00	Delaware Nurses Association	\$2,000.00	Lyme Disease Association	\$1,000.00
ALS United Mid-Atlantic	\$500.00	Delaware Psychological	\$1,500.00	Make-A-Wish Foundation	\$1,000.00
Alzheimer's Association	\$1,000.00	Delaware Resorts Expos	\$14,000.00	Meals On Wheels	\$1,000.00
American Cancer Society	\$8,000.00	Delaware State Chamber of Commerce	\$9,500.00	Mental Health Association	\$1,000.00
American Classic Golf Club	\$750.00	Delaware School Nurse Association	\$200.00	Millsboro Chamber of Commerce	\$2,000.00
American Heart Assoc.	\$49,333.00	Delaware Tech	\$10,000.00	Nanticoke Indian Association	\$5,000.00
Association Of Fundraising Professionals	\$2,500.00	Delaware Today	\$6,750.00	National Down Syndrome	\$250.00
Autism Delaware Inc	\$500.00	Dewey Beach Lions Club	\$2,500.00	National Multiple Sclerosis Society	\$2,500.00
Beau Biden Foundation	\$5,000.00	Dominion Church Of Delaware	\$500.00	Paws For People	\$1,500.00
Beebe Medical Foundation	\$38,500.00	East Sussex Public Broadcasting	\$12,000.00	Quiet Resorts Charitable Found	\$1,500.00
Boys & Girls Club	\$2,500.00	Easterseals Delaware and Maryland's Eastern Shore	\$7,500.00	Red Bird Legacy Foundation	\$1,500.00
Brain Cancer Answer Foundation	\$750.00	First State Community Action	\$5,600.00	Rehoboth Art League	\$1,000.00
CAMP Rehoboth	\$5,500.00	Folds Of Honor	\$500.00	Rehoboth Boys & Girls Club	\$3,000.00
Cancer Support Community	\$3,500.00	Forever Media of DE, LLC	\$3,495.00	Rehoboth Beach Main Street Inc	\$1,000.00
Cape Henlopen Boys Basketball	\$750.00	Gals That Give	\$2,000.00	Rehoboth Beach/ Dewey Beach	\$900.00
Cape Henlopen School District	\$500.00	Georgetown Chamber of Commerce	\$1,000.00	Ronald McDonald House	\$250.00
Chamber Of Commerce Milford	\$1,000.00	Girls On the Run Delaware, Inc	\$500.00	SL24 Foundation	\$5,024.00
Children's Beach House	\$7,500.00	Historic Lewes Farmers Market	\$1,500.00	South Coastal Village	\$1,000.00
City of Lewes	\$250.00	Hope Foundation	\$5,000.00	Southern Delaware Therapeutic	\$4,500.00
Community Resource Center Inc	\$3,500.00	Joshua M Freeman Foundation	\$10,000.00	Southern Sussex Rotary	\$500.00
Creative Coastal Connections	\$2,500.00	Knights Of Columbus	\$500.00	Starboard Charitable Inc.	\$2,500.00
Delaware Academy Of Family Phy	\$4,000.00	Lars T Granholm (EMS Bike Memorial)	\$1,500.00	Stop Soldier Suicide	\$5,000.00
Delaware Breast Cancer Coalition	\$4,250.00	Lewes Fire Department	\$2,000.00	Sussex County Health Coalition	\$5,000.00
Delaware Celebration of Jazz	\$10,000.00	Lewes-Rehoboth Rotary Club	\$1,500.00	Sussex Family YMCA	\$1,500.00
Delaware Community Foundation	\$2,000.00	Long Neck Sunrise Rotary Club	\$2,500.00	The Greater Lewes Foundation	\$11,000.00
Delaware Deaf Senior Citizens	\$1,000.00			The Voice Radio LLC	\$5,000.00
				Tidemark Foundation	\$1,200.00
				VegRehoboth Inc	\$250.00

THANK YOU



SUBMISSION

This report has been submitted to the Delaware Health Care Commission, Department of Health and Social Services, Office of Management and Budget, Department of Finance, Office of the Governor, Clerk of the House of Representatives, Secretary of the Senate, and the Director and Librarian of the Division of Research, in accordance with state law.

